

VP - Business Finance Operations

Responsible for all accounting and financial functions related to the monthly Business Operations Consolidation and preparation of consolidated financial statements. Primary responsibilities include supervision of the budget and cost control process, monthly, quarterly and annual reporting and analysis, and corporate cost allocations. Provide quarterly information related to resource planning, cross charging, transfer pricing and manage cost based accounting.

Requirements

- Preparation of all required work papers required to comply with internal and external auditor requests and internal control procedures.
- Improve the operational systems, processes and policies in support of organizations mission -- specifically, support better management reporting, information flow and management, business process and organizational planning as well as supervising and managing regular and ad hoc pricing analysis.
- Play a significant role in long-term planning, including an initiative geared toward operational excellence.
- Oversee overall financial management, planning, systems and controls.
- Develop long-range forecasts and maintain long-range financial plans.
- Develop, maintain and monitor all fundraising and accounting systems and procedures capturing all billings and receipts and for the recording of all revenue transactions, recommend and implement improvements to systems.
- Responsible for ensuring compliance with all applicable laws, rules, and regulations.
- Any other responsibilities that may be assigned from time to time.

Qualifications

- Bachelors and/or Master's Degree in Business Administration with an emphasis in accounting CPA/Chartered Accountant is preferred but not required.
- Accounting and finance education and recent related accounting experience or an equivalent combination of education and experience preferred.
- Drive initiatives in the management team and organizationally that contribute to long-term operational excellence.
- Providing consulting services on matters related to fundraising, tax and insurance questions, and business structure and growth.
- Knowledge of contract management and experience in organizational effectiveness and operations management implementing best practices.

Sr. Associate - Regulatory Operations

Will assist with the development and implementation of systems and procedures used to support regulatory submission activities. In addition to assigned projects, responsibilities include evaluation of current processes and systems with regard to industry best practices, available resources, and evolving U.S., India and International regulations and guidelines. Then, based on such evaluations, propose changes targeting greater efficiency and continued compliance. This position will also be responsible for participating in day-to-day Regulatory Operation activities in support of the company's goals.

Business Development Manager

Will be responsible for developing, managing and growing relationships worldwide for adoption and licensing of our various products and solutions. The job will develop relationships for various Mercuri business units being instrumental in aligning the company's strategic vision.

This position will also include running parallel plans with strategic partners and go to market plans for deployment of our products and solutions across the world. Individual will need to have a strong track record of technology licensing programs and building partnership business models within the consumer electronics sector.

Requirements

- High-energy, motivated, self starter with 5+ years of software licensing business development and consumer electronics experience within the retail environment
- Track record of building licensing programs and on boarding technology within the Consumer Electronics industry
- Strong communication, presentation and relationship skills
- Knowledge of the software licensing, CE hardware platforms and the entertainment /content licensing IP-delivered video CE category
- Solid financial, technical and negotiating skills providing a basis win/win business relationships with partners
- Comfortable working with a broad range of potential partners with divergent requirements and motivations (e.g., Telco's, STB manufacturers, MSOs, other consumer electronics companies)
- Effective organizational and time management skills, including the ability to work in an independent manner & manage multiple projects
- Ability to build and manage high level relationships and provide executive presence with potential partners

Senior QA Engineer (Set-top Box / Web Services Testing)

Will search for, investigate, report, and track issues. Your duties will include ensuring the scalability, availability, and fault-tolerance of the next generation in video social networking products. Both black and white box testing following both existing test plans and test plans that you write, designing new test cases, and analyzing defect reports will be required.

Requirements

- 8+ years QA experience testing various products.
- Background in testing both software and hardware (home networking and audio/visual devices).
- Developing test plan / test cases, generating test reports and bug tracking management.
- Experience with testing different Set-Top Boxes (STB - cable, satellite, IPTV) preferred.
- Testing software products on multiple platforms (Windows OS, Macintosh OS, UNIX/LINUX, iPhone/iPad, Android, Windows Mobile, and SQL-based databases).
- Experience gathering and analyzing software quality metrics throughout the software development life cycle.
- Experience testing software apps on mobile devices.
- Experience testing embedded software apps on IP-Enabled Home A/V Devices.
- Successfully worked as a member of teams with local, external, and off-shore members across multiple time zones that communicate often on a daily basis.
- Familiarity with audio / video streaming, including HDTV fundamentals.
- Familiarity with home video/audio products.
- Interact with external and internal Partners for testing cross-branded products.
- Basic understanding of Networking Protocols, Products, and packet capturing tools (Home routers / port forwarding / UPnP / Wireshark and/or tcpdump).
- Must have good analytical, debugging, and troubleshooting skills.
- Exposure to Test automation tools and Scripting Languages.
- Ability to work on multiple projects under tight deadlines and changing priorities.
- Excellent verbal and written communication skills.

Executive Assistant

Tasks and Responsibilities

- prepare and edit correspondence, communications, presentations and other documents
- file and retrieve documents and reference materials
- conduct research, assemble and analyze data to prepare reports and documents
- manage and maintain executives schedules, appointments and travel arrangements
- arrange and coordinate meetings and events
- record, transcribe and distribute minutes of meetings
- co-ordinate project-based work

Education and Experience

- 3 years experience providing support at the executive level
- Proficient computer skills and in-depth knowledge of relevant software such as MS Office Suite.
- Bachelors degree an advantage